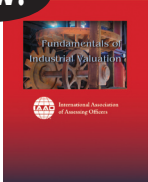




IAAO PUBLICATIONS

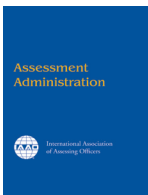
TEXTBOOKS

NEW!



Fundamentals of Industrial Valuation
(Members \$55, Nonmembers \$65)

Fundamentals of Industrial Valuation is designed to provide a basic understanding and overview of the procedures and practices necessary to appraise industrial properties. Valuations of this type can be complex and challenging even for experienced appraisers. This text provides a foundation for further investigation and learning.



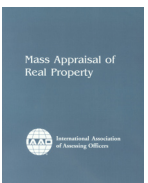
Assessment Administration
(Members \$50, Nonmembers \$75)

This book covers the three pillars of IAAO: administration, tax policy, and mass appraisal processes. It provides the information needed to set up and manage a successful assessor's office and understand basic principles of an ad valorem system. Topics covered in this text include an overview of property tax systems, basic approaches to management, overview of different types of property, technology-based information systems, and practical approaches to the perform the tasks required of an assessor's office.



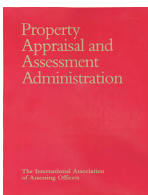
GIS Guidelines for Assessors, Second Edition
(Members \$45, Nonmembers \$60)

A joint publication of the Urban and Regional Information Systems (URISA) and IAAO, *GIS Guidelines for Assessors* presents the first comprehensive treatment of the assessor's role in GIS projects. Topics covered include the components and principles of GIS, design considerations and recommendations, GIS management and institutional issues, and trends. Charts, figures, and photographs illustrate key points.



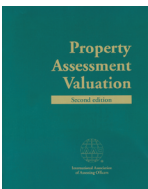
Mass Appraisal of Real Property
(Paperback: Members \$50, Nonmembers \$75; Hardcover: Members \$75, Nonmembers \$100)

This essential tool for mass appraisers updates the mass appraisal chapters in *Administration*. If you are using Automated Valuation Models, or mass appraisal, you need to understand the principles developed in this textbook. This volume contains everything you need to know to develop a mass appraisal system, build and calibrate models, and conduct a revaluation.



Property Appraisal and Assessment Administration
(Members \$50, Nonmembers \$75)

The only comprehensive textbook on all three areas crucial to successful property assessment professionals: single-property appraisal, mass appraisal, and assessment administration. The 716 pages of practical and theoretical information make this the most complete reference manual available for assessors, appraisers, and appeal boards. Provides an index, glossary, references, and list of equations for easy access to specific topics. Charts, figures, and photographs illustrate key points.



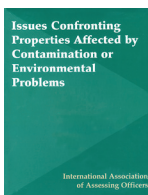
Property Assessment Valuation, Second Edition
(Paperback: Members \$25, Nonmembers \$40; Hardcover: Members \$40, Nonmembers \$55)

An introductory text on assessment administration and basic appraisal principles for all training needs. Contains substantial chapters on mapping and on personal property assessment.



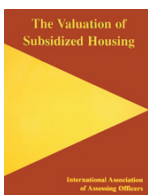
Property Tax Policies and Administrative Practices in Canada and the United States
(Members \$50, Nonmembers \$75)

This volume compiles responses to a survey of state and provincial property tax administrators. The responses constitute a uniquely comprehensive and complete picture of policies and practices at both the state and local level.



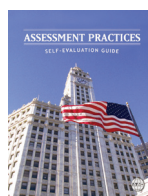
Issues Confronting Properties Affected by Contamination or Environmental Problems (Members \$40, Nonmembers \$55)

This is the first in a series of texts dedicated to discussing questions that challenge appraisers, public officials, and assessment professionals on a daily basis (also see *The Valuation of Subsidized Housing*). This work collects 54 previously published articles into one easy-to-use reference guide. It includes articles on Brown-fields, stigma and the marketplace, lender perspectives, evolving standards, and more.



The Valuation of Subsidized Housing
(Members \$40, Nonmembers \$55)

This second book in the series (see *Issues Confronting Properties Affected by Contamination or Environmental Problems*) explores the novel circumstances presented by utility allowances, rent and interest subsidies, mortgage assumability, tax credits, below-market financing, guaranteed returns, membership fee reimbursements, accelerated depreciation, low base rentals, HUD restrictions, a typical construction costs, and governmental depreciation, regulations. In all, the text contains twenty chronologically arranged articles and presentations.



Assessment Practices: Self-Evaluation Guide, Second Edition
(Members \$40, Nonmembers \$55)

Released in 2003, this is the second edition of Assessment Practices: Self-Evaluation Guide. The new text expands the number of chapters covered in the first edition and updates topics to reflect changes in technology and industry standards.



CD-ROM
IAAO 72nd Annual International Conference on Assessment Administration Conference Proceedings (Members \$35, Nonmembers \$55)
Presentations from the 2006 Conference in Milwaukee along with bonus materials.

IAAO TECHNICAL STANDARDS

Available individually (Members \$5, Non-members \$10)

Complete set with a binder (Members \$75, Non-members \$100)

Standard on Mass Appraisal of Real Property (February 2002, Rev. October 2006)

Standard on Valuation of Personal Property (December 2005)

Guide to Assessment Administration Standards (August 2004)

Standard on Manual Cadastral Maps and Parcel Identifiers (August 2004)

Standard on Property Tax Policy (August 2004)

Standard on Automated Valuation Models (September 2003)

Standard on Administration of Monitoring and Compliance Responsibilities (July 2003)

Standard on Digital Cadastral Maps and Parcel Identifiers (July 2003)

Standard on Facilities, Computers, Equipment, and Supplies (January 2003)

Standard on Contracting for Assessment Services (February 2002)

Standard on Assessment Appeal (July 2001)

Standard on Public Relations (July 2001)

Standard on Valuation of Property Affected by Environmental Contamination (July 2001)

Standard on Professional Development (October 2000)

Standard on Ratio Studies (July 1999)